

Hospital	City / Town	County	Teaching Status [1]	Fiscal Year End	Number of Months Data		
Falmouth Hospital	Falmouth	Barnstable	Nonteaching	09 / 30	12		
Financial Performance Indicators	FY01	FY02	FY03	FY04	FY05	MA Industry Median FY05	NorthEast US Median FY04 [2]
<b>Profitability</b>							
Operating Margin	4.74%	6.60%	3.02%	0.01%	1.71%	1.70%	not available
Non-Operating Margin	1.57%	0.82%	0.30%	0.22%	1.07%	1.25%	not available
Total Margin	6.31%	7.43%	3.32%	0.22%	2.79%	3.24%	2.08%
Operating Surplus (Loss)	\$3,863,952	\$6,254,265	\$3,127,467	\$8,887	\$2,043,898	---	---
Total Surplus (Loss)	\$5,145,589	\$7,033,846	\$3,433,68	\$239,500	\$3,325,305	---	---
<b>Liquidity</b>							
Current Ratio	1.41	1.92	1.72	2.54	3.05	1.58	1.68
Days in Accounts Receivable	45.15	71.62	67.07	61.13	55.77	41.79	49.17
Average Payment Period	57.63	50.22	89.16	40.77	56.63	51.91	63.40
<b>Solvency/Capital Structure</b>							
Debt Service Coverage (Total) [3]	4.70	5.13	3.20	2.23	3.28	3.23	3.11
Cashflow to Total Debt [4]	24.24%	24.40%	13.60%	11.00%	19.52%	17.53%	16.38%
Equity Financing	56.59%	54.96%	53.05%	59.67%	69.38%	41.74%	47.45%
<b>Other</b>							
Total Net Assets	\$45,273,349	\$54,803,120	\$60,627,408	\$62,823,111	\$94,923,845	---	---
Assets Whose Use is Limited	\$9,596,827	\$27,496,683	\$26,644,868	\$27,404,835	\$34,186,726	---	---
Net Patient Service Revenue [5]	\$78,449,333	\$90,674,466	\$99,957,560	\$103,226,543	\$114,337,355	---	---

### FY05 filing based on hospital's audited financial statements

Data Sources: FY01 data is drawn from DHCFF-403 Cost Report, Schedule 23. FY02 - FY05 data drawn from DHCFF annual filing.

CAVEATS: FY01 - FY02 data is unaudited but reviewed by the Division for consistency with the Audited Financial Statements. FY03-05 data is reconciled to Audited Financial Statements. DHCFF filings may not reflect all of the financial resources available to the hospital – for example, resources available through associations with foundations or parents/affiliates. Financial information must be interpreted within the context of other factors, including, but not limited to, management plans, reimbursement changes, market behavior, and other factors affecting performance.

Comments: Hospitals may also submit comments which further explain or clarify specific data items. Any such disclosures are shown below.

#### Notes:

[1] According to the Medicare Payment Advisory Commission (MEDPAC), a major teaching hospital is one with at least 25 FTE residents per 100 inpatient beds.

[2] NE US Median data from The "2006 Almanac of Hospital Financial & Operating Indicators." The Center for Healthcare Industry Performance Studies (CHIPS)/St. Anthony/Medicode INGENIX.

[3] Blank values indicate a facility with no current long term debt in the period covered.

[4] Blank values indicate a facility with no long term debt net of current portion in the period covered.

[5] Net Patient Service Revenue includes Premium Revenue.